



## References

(personal contact information available upon request)

*"Ray helped us purchase our first home and we couldn't think of a better realtor as first time home buyers. He was very professional and very knowledgeable and always within a phone call away to answer any questions. He very well understands and explains the process that we had to follow as first time buyers. He made himself readily available to show us a large number of houses in different styles and neighborhoods so that we could find the right home in the right neighborhood for our needs. In absolutely no way did we ever feel pressured to make a decision or come to a conclusion on a house we saw. His flexible, yet organized working style, allowed us to finally place our offer on our current home. We are very happy with our purchase and we thank Ray for helping us make it all happen."*

**Trey & Beatriz Vincent, Highland Park**

*"I happened upon Ray Mach at an open house when I was purchasing my first home. His fresh and honest approach ensued an instant trust I didn't feel with other agents. I was very comfortable with him. Ray's knowledge of the various areas of Dallas and his understanding of what my budget would afford me was invaluable. After a few years in my home, I relocated to Austin and knew that Ray was the right listing agent for my home. His diligent marketing efforts resulted in its sale more quickly than I could have imagined at a price that I was extremely happy with. When I returned to Dallas a few years later to find a home, I knew Ray was the right agent for me. We viewed many properties in the Lakewood area. I ALWAYS felt like Ray had my best interests in mind and never felt pressured. I was looking for the perfect home for my family and Ray was extremely patient and kind. I found a fabulous house at an affordable price. I trust Ray implicitly and value the knowledge and passion he has for the business. I would recommend him to family as well as my friends. THANK YOU RAY!"*

**Jill Addison, Uptown & Lakewood**

*"I would highly recommend Ray Mach of Raymond Leon and Associates to anyone relocating to the DFW area. I first met Ray when I relocated to Dallas some 5 years ago and he has helped me purchase two homes and sell one. His knowledge of the area and market are unparalleled and I simply could not have asked for anything more in terms of professionalism and customer service. He has consistently exceeded expectations in all areas associated with my real estate transactions."*

**Gene Kerns, Oak Lawn & Preston Hollow**

*"My partner had used Ray Mach in purchasing his first home in Dallas, and when we decided to sell that home and buy another, Ray was the obvious choice as our agent. His extensive knowledge of the differences in the neighborhoods we were interested in was invaluable in helping us locate our home. Since it was my first time to purchase a home, my many questions were answered by Ray. He made sure that I was at ease throughout the process, and made sure I understood every step regarding the purchase. I was not sure that anyone could ease my anxiety of my first purchase, but Ray did just that. Not only is he knowledgeable about the real estate industry and every aspect of buying or selling a home, he also makes the process enjoyable and fun. I would recommend Ray to anyone interested in buying or selling a home."*

**Dean Warden, Preston Hollow**

*"Relocating to a metropolis and starting a new job can be an overwhelming experience. Ray Mach was instrumental in helping me make the right choices. He was very patient and flexible while working with me around my busy work schedule. Being new to the DFW area, I had no knowledge of the different neighborhoods or areas and what they had to offer. His expert knowledge guided me to a great decision in not only my home, but also an investment property."*

**Peter Cioe, Northwest Dallas**

*Buying a home is one of the most stressful major life events; and, finding the right person to help you navigate the process, is paramount. I bought AND sold my first home with Ray Mach and he did an AMAZING job. He is professional, dependable, reputable, and his client service is exceptional. Ray always found time to answer my questions and I loved his streamlined, electronic documents that made the process so much easier than I expected. Ray is the green realtor, no mounds of paper work, I e-signed EVERYTHING... from my iPhone! I highly recommend him to help you buy or sell your home!*

**Melissa Lutz, Uptown & Frisco**